



*Sailing at its best!*

# Corinthian Yacht Club of Seattle

Annual Membership Meeting

November 18<sup>th</sup>, 2008

# **2008**

# **Annual Membership Meeting**

## **AGENDA**

<b>Opening Remarks</b>	<b>Joe James</b>
<b>Approval of previous meeting minutes</b>	<b>Suzette Connolly</b>
<b>Introduction of CYC Board Candidates</b>	<b>Cindy Gossett</b>
<b>Officer and Committee Reports</b>	
<b>Lisa Dodd - Membership</b>	
<b>Lisa Winterhalter - Facilities</b>	
<b>Dan Falk - Juniors</b>	
<b>Steve Travis – NOOD</b>	
<b>Rod &amp; Mary Deyo – Cruising</b>	
<b>Jerry Diercks - Race</b>	
<b>John Rahn – Insurance and Clubhouse Survey</b>	
<b>Bruce Sherman – Volunteers and Leadline</b>	
<b>Remmert Wolters &amp; Joe James– Budget</b>	
<b>Election Results</b>	<b>Cindy Gossett</b>

# Positives from Tom O'Brien and John Rahn

- **CYC Honor Roll of Champions!**
- **Superb Lake one-design racing in Thistles, J-24, T-Birds, SJ 24, Snipes**
- **Significant success in Lasers and world success in Tasars, I-14s, 505s, and Stars.**
- **Vital keelboat racing on Puget Sound in One Design classes and PHRF**
- **Shilshole clubhouse and its location.**
- **Race equipment and staff able to host major national regattas.**
- **Monday Lunch loyalty, knowledge, and support**
- **No debt!**

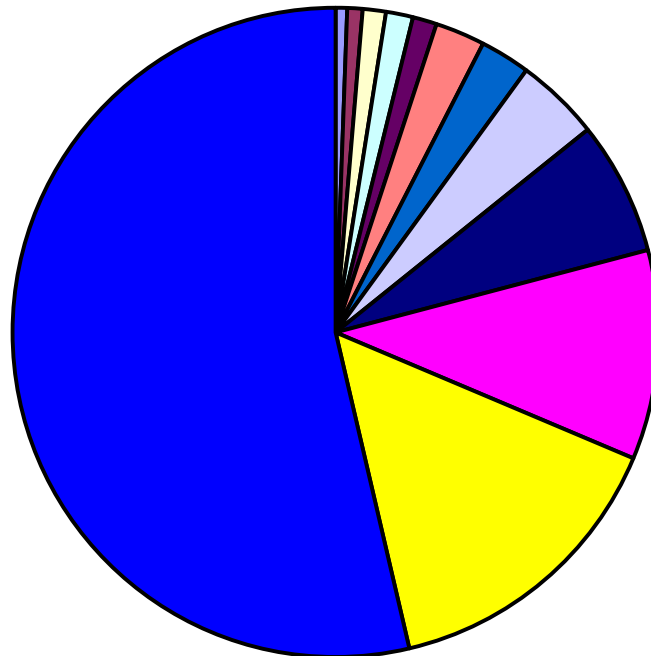
# Positives from Jerry Diercks

- **CYC sponsors, equips and provides staff for 130+ days of racing every year.**
- **In the summer months, one could sail 3-4 days a week with CYC sponsored events**
- **CYC Seattle starts more races per year than any other club in the nation.**
- **Well over 90% of these races are windward/leeward buoy courses managed by professional PRO's with marks set for the given conditions for each day of racing.**
- **Anywhere from 50 to 120 boats participate in each and every one of these days of racing.**
- **The Club provides the office staff, on the water staff and the equipment to make this racing possible.**

# Membership information

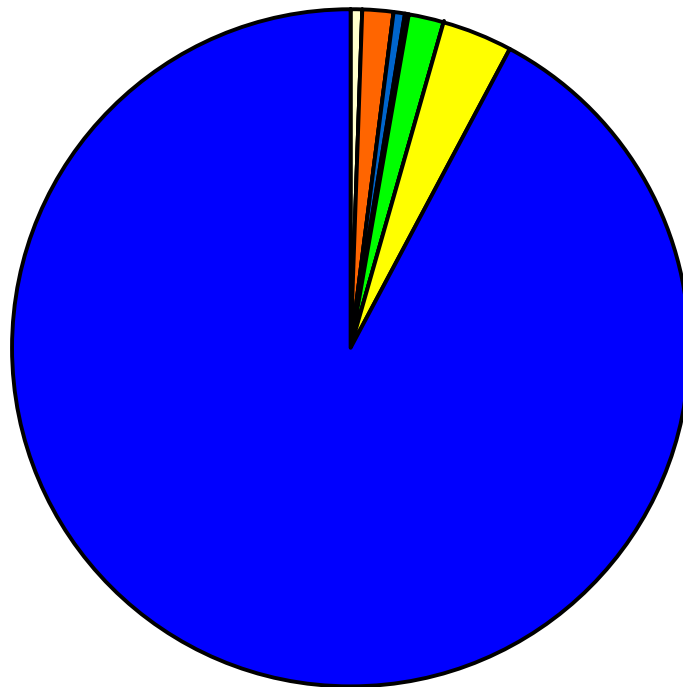
Classification	Dues	Member number	Financial
Surviving Spouse		3	0
Charter Member		4	0
Associate '89	\$198	6	\$1188
Honorary Life		7	0
Senior Class 3	\$300	7	\$2100
Sea Scout		13	0
Intermediate under 25	\$83	13	\$1079
Junior under 19	\$31	22	\$682
Non Resident	\$83	35	\$2905
Senior Class 1		56	0
Associate	\$75	80	\$6000
Senior Class 2	\$572	285	\$163020

## 2008 members by classification



- Surviving Spouse
- Charter Member
- Associate '89
- Honorary Life
- Senior Class 3
- Sea Scout
- Intermediate under 25
- Junior under 19
- Non Resident
- Senior Class 1
- Associate
- Senior Class 2

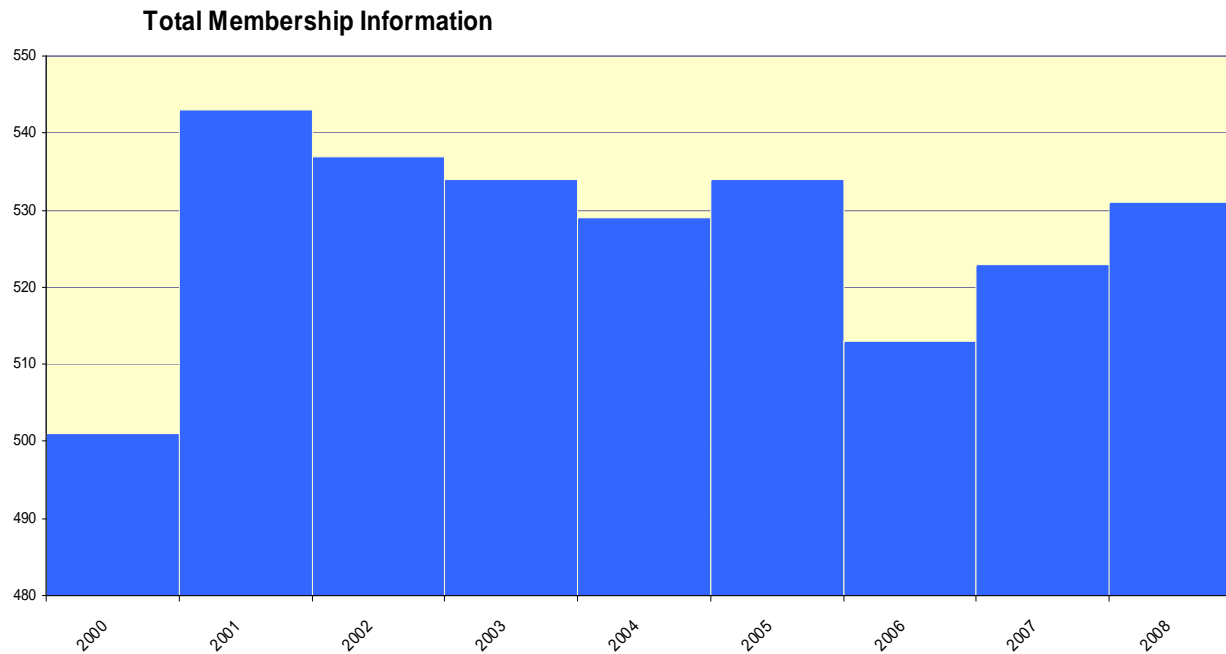
## 2008 Budget by member classification



- Associate '89
- Senior Class 3
- Intermediate under 25
- Junior under 19
- Non Resident
- Associate
- Senior Class 2

# Membership information

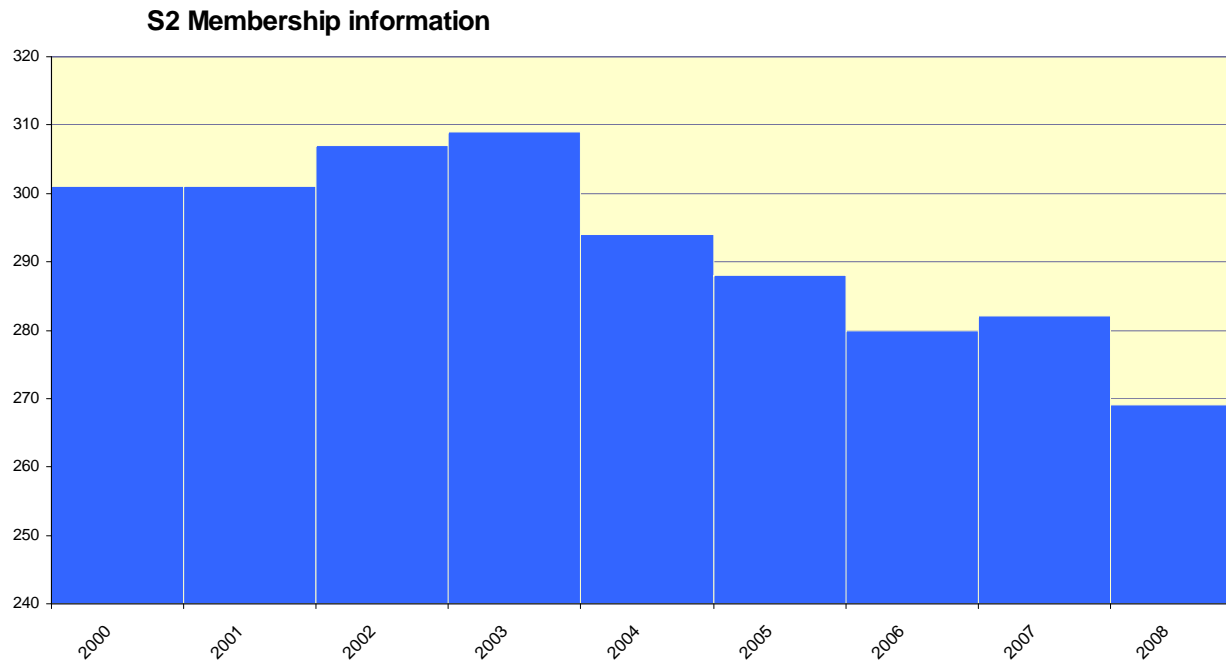
Year	2000	2001	2002	2003	2004	2005	2006	2007	2008
Total Membership	501	543	537	534	529	534	513	523	531





# Membership information

Year	2000	2001	2002	2003	2004	2005	2006	2007	2008
S2 Membership	301	301	307	309	294	288	280	282	269



## Rooftop

The roof is in bad shape and needs patching with a professional replacement within about 5 years.



# South Club Steps

The steps need some planks replaced and non-skid installed



# West Exit from Lower Level

We need to build steps from the exit door to the deck



New eyebolts and chains need to be installed



## Clubhouse Windows

They leak! Windows will need to be cleaned and have new putty installed.



# 2009 NOOD

- May 15-17
- Costs will go up slightly, not set
- Events probably all to occur at CYC this time
- Awards at tent Sunday
- **Volunteers Needed**
  - ✓ Dock master
  - ✓ Parking
  - ✓ Hoist overseer

# Reciprocal Moorage

- **Goal - Increase CYC value proposition from high-value reciprocal moorage**
- Updated reciprocal list
  - First complete update since 2005 – 74 active and verified
  - Contacting clubs for verification – 28 letters to be sent
  - Updated CYC reciprocal list
- Updated guest moorage policy and process
  - CYC guest moorage page
  - Shilshole Marina check-in
  - Investigating leveraging vacant member slips
- Polled CYC members for new club suggestions
  - Received 65 unique YC suggestions
    - 37 Active – verified (already on the list)
    - 6 Active – not verified (already on the list)
    - 4 Not active – verified (already on the list)
    - 18 New – letters to be sent



# 2008 Cruising Events

- **Goal - Increase CYC value proposition from offering an active cruising community**
- **Fridays in Feb**
  - February 8: Wendy Hinman and Garth Wilcox: Garth and Wendy gave a great presentation about their seven year Pacific Circumnavigation on their sailboat *Veleva*
  - February 15: Derek Storm and Cindy Gossett: Derek and Cindy's presented a slide show of their cruise to Antarctica
  - February 22: Paul Baker and Suzette Connolly: Paul and Suzette talked about their six year circumnavigation on their Cal 35 *Altair*
  - February 29: Jim and Barbara Cole: Barbara talked about their three month cruise to Alaska on their Hallberg-Rassy 36 in 2005
- **Cruises**
  - March 15-16 - Wine Cruise to Langley, Whidbey Island
  - April - Pizza Cruise to Kingston
  - Memorial Weekend - Dance cruise to Longbranch
  - 4<sup>th</sup> of July (Poulsbo and Quartermaster Harbor)
  - August 2-3 - Commodore-Gibson
- **Challenges**
  - Dwindling energy and participation in cruising events
  - Lack of interesting new cruises

# 2008 clubhouse survey results

- Clubhouse condition is good to very good.
- No systems were found near end of service life.
- The interior hatches in the barge's watertight compartments must be de-scaled and re-installed.
- Bilge flooding alarms must be made functional.
- Shower leak into hull must be fixed.

# Other recommendations

- Construct stairs at exit west side lower level.
- Fix sump ventilation pump.
- Replace burnt step south side exit.
- Remove accumulated water in hull and treat surface.
- Make access ports to each bilge compartment to allow fire dept pump-out in case of flooding in the compartment.
- Misc minor recommendations.

# Insurance for our clubhouse

- The new replacement value is \$1,463,000.
- The new value by physical depreciation is \$950,000. This approximates market value.
- The former insured value was \$628,424.
- We are pursuing quotes for 2009. The cost of insurance will go up.
- N.B. The clubhouse is insured as a vessel, as it was previously.

# Increased Participation of Volunteers

## Big Seattle Boat Show

- Work Parties on Sound Whalers and YC V
- J/24 Work Parties on Lake Whalers,  
\$1,445
- Geoff Pease's Overhaul of our Computer System
- Race Committee Support on Sound and Lake
- Other Efforts Throughout the Year, Including Volunteers for Whaler Driver and PRO Training.

# CYC Budgets

- **Capital budget**
  - **Plans for raising large and long-term sums for investment in our clubhouse and race equipment.**
- **Operating budget**
  - **Income and expenses that CYC is likely to produce through its current operations. An operating budget lists income from dues and race fees and rentals and expenses such as wages, regular maintenance, rent, administrative expenses, insurance, etc.**

# Capital budget income

- **Donations**
  - **Heart of CYC \$306,000**
  - **George Corkery designated \$10K in his will for our Junior Sailing Program.**
  - **Anonymous donation for \$10K in August.**
- **Initiation fees \$3-\$5K/year.**

# Capital budget expenses

- **Heart of CYC**
  - **Remodel of Shilshole bar - \$47,767**
  - **Remodel of kitchen and restrooms -\$175,189**
  - **New carpet - \$11,340**
  - **New 60hp outboard - \$7,264**
  - **Clubhouse ramp - \$54,000**
  - **5<sup>th</sup> Whaler - \$7,500**



# Future Capital Expenses

- **Lake Washington clubhouse**
- **New roof for Shilshole Clubhouse**
- **Haulout of Shilshole Clubhouse**
- **Replacement of outboards for our 5 whalers.**
- **Anticipated major repairs/replacement of our committee boats and whalers**

# 2008 Operating budget income

- **Membership dues - \$164,983**
- **Race fees - \$95,972**
- **Rent of Shilshole clubhouse - \$25,000**
- **Rent of race equipment and personnel - \$17,456**
- **Leschi office sublease \$8,400**
- **Bar and food income – \$53,790**
- **Anticipated total income for 2008 is \$373,982.**

# 2008 Operating expenses

- **Wages - \$123,741**
- **Shilshole clubhouse - \$59,900**
- **Leschi clubhouse - \$47,746**
- **Leadline - \$11,300**
- **Insurance - \$27,000**

## 2008 Operating expenses (cont.)

- **Bar food and liquor: \$26,210**
- **Race equipment maintenance, fuel, race book, trophies, regatta food, etc.: \$46,950**
- **Bank charges: \$6,500**
- **Reciprocal moorage reimbursement: \$2,710**
- **Total for 2008: \$419,504**
- **Net ordinary income: deficit of \$45,522**

# Clubhouse expenses and income

- **Shilshole clubhouse expense of \$59,900 is offset by income from rentals of \$25,000 and office use. Net expense is approximately \$30,000.**
- **Leschi clubhouse expense of \$47,746 is offset by income from sublease of \$8400 and rentals of \$350. Net expense is approximately \$39,000.**

# CYC Cash Position

- **On Oct. 31, 2007, we had a total of \$240,485 total cash in our various accounts. This total included the reserves from past years and the unexpended income from the Heart of CYC as of this date.**
- **On October 31, 2008, we had a total of \$110,815 in our accounts, as a result of our net deficit in the 2008 budget and the capital expenses from the Heart of CYC.**
- **Between these two dates, our cash on hand declined by \$129,670.**
- **Since we still have expenses for Nov. and Dec. but little income, our end of year cash total will be less than \$100,000.**

**Our reserves declined due to Heart of CYC and extraordinary expenses.**

- **Clubhouse ramp of \$54,000**
- **New rail on clubhouse entrance \$7,500**
- **2007 taxes \$21,000**
- **Membership decline accounts for about \$12,000**
- **Purchase of 5<sup>th</sup> whaler \$7,500**
- **\$23,000 over budget for race expenses due mainly to extraordinary repairs this year.**
- **Total decline of our reserves = \$129,670.**

# Leschi Clubhouse

- **We principally use the clubhouse two nights a week for 22 weeks in support of Lake racing where our largest and most active fleets sail.**
- **For the remaining 30 weeks, there is only occasional use of the clubhouse by our fleets.**
- **As a result, for 300+ days a year, the Leschi clubhouse is not used by us.**



# Leschi Clubhouse Expenses

- **In 2005 the total expense for the Leschi clubhouse was \$38,927.98.**
- **In 2009 the proposed annual expense for the Leschi clubhouse will be \$55,855.96.**
- **The proposed lease includes a 270 day notice of termination of the lease should the property be sold or rebuilt by the current owner.**

# **2009 Moving Forward**

- **We will not renew our lease of the Leschi clubhouse, reducing expenses by a net of \$32,855.**
- **We will not increase race fees for Lake packages**
- **We will work with BluWater restaurant to provide a site for post-race socializing**
- **Our Lake Fleet Council will begin planning for a stable, attractive long-range solution for a shoreside site for our Lake racing program.**

# 2009 Budget

- **Dues will increase by 10%. This will be the first increase since 2006.**
- **Sound Race fees will increase.**
- **Initiation fees will increase 10%.**
- **Rental income from our race equipment and personnel will increase.**
- **The Leadline content will be moved online, saving \$11,000 and improving communication.**
- **Projected positive net income of about \$23,000 to begin restoring our reserve account to meet anticipated capital expenses.**

# **2009 Board Looking Ahead**

1. Growth in our Junior Program
2. Changes in our cruising offerings.
3. Social programs
4. Speaker programs
5. Leadline content moving to the web.
6. Volunteers
7. Long range planning committee.
8. Sense of community bringing the club together.

# Election Results

# Thanks to the following who are leaving the Board.

- Eric Sanderson - Junior Staff Commodore
- Rod & Mary Deyo – Fleet Captains Cruise
- Lorenzo Migliorini – Fleet Captain Race
- Dan Falk – Director
- Dan Heyl - Director